**Request for Participation in Early Market Engagement for Procurement of:**

**Design, Supply and Installation: Construction of 220 kV Transmission Lines and Extension works at existing Substations**

**Employer:** JSC National Electric Grid of Uzbekistan

**Project / ID:** Central Asia Regional Electricity Market Interconnectivity and Trade (REMIT) - P509488

**Contract title:**

1. Lot-1: Construction of 220 kV Transmission Lines and
2. Lot-2: Extension works at existing 220KV Substations

**Country:** Uzbekistan

**Loan No.:** To be decided

1. The Republic of Uzbekistan has applied forfinancing from the World Bank toward the cost of the Central Asia Regional Electricity Market Interconnectivity and Trade (REMIT) Project, and intends to apply part of the proceeds toward payments under the Contract for Construction of 220 kV Transmission Lines (Lot 1) and Extension works at existing Substations (Lot 2). For this contract, the Borrower shall process payments using the Letter of Credit disbursement method, as defined in the World Bank’s Disbursement Guidelines for Investment Project Financing, except for payments for Works, which are to be made through the Direct Payment method as provided in the contract.
2. Procurements for these packages will be conducted in accordance with the World bank’s [Procurement Regulations](https://documents1.worldbank.org/curated/en/099120102072534901/pdf/SECBOS-a43bff5f-35cb-48e0-9609-10773aaa8d12.pdf) and applicable [Standard Procurement Documents](https://www.worldbank.org/en/programs/project-procurement/framework) using International Competitive Procurement (Single Stage: Two Envelope) process. The World Bank’s Anti-Corruption Guidelines will apply to the tenders, including the non-eligibility of firms that have been [debarred](https://www.worldbank.org/en/projects-operations/procurement/debarred-firms) by the World bank.
3. JSC National Electric Grid of Uzbekistan now invites interested firms operating in energy construction sector, to participate in Early Market Engagement (EME) for Construction of 220 kV Transmission Lines (Lot 1) and Extension works at existing Substations (Lot 2). The ultimate goal of EME is to: (i) Communicate needs or requirements to interested firms; (ii) Openly and transparently discuss possible solutions; (ii) Consider cost/value impacts, benefits and risks of possible solutions; (iv) Test optimal risk allocation and incentives; (v) Stimulate innovation in the design and delivery of the solution; and (vi) Understand market capacity, capability and trends.
4. As part of EME, interested suppliers are required to register for the event through below link and submit filled out questionnaire (please see below) through email to: i) ESTART Project at piu.remit@gmail.com latest by 9 September 2025 11:00 a.m. Tashkent time. Please note that responses to the questions will be shared only internally with the project implementation team and will not be made public or available to your competitor companies.

Link for registration (deadline 9 September 2025, 11:00 a.m. Tashkent time):

<https://docs.google.com/forms/d/e/1FAIpQLSeSgLC_lX50Acso67FUxrdVdI7gXlenJsnqHnPLanRwmd-FPA/viewform?usp=sharing&ouid=113424606372801300965>

**On 10 September 2025 at 11:00 a.m. Tashkent time, REMIT Project - PIU will arrange virtual meeting as part of Industry Dialogue Forum;** before joining the virtual meeting through the link (The link will be shared by email), please provide the filled-out questionnaire and register for Industry Dialogue Forum through the e-mail piu.remit@gmail.com.

1. Draft tentative qualification requirements for potential bidders are as follows:

**General Experience:**

* Experience in power sector in the field of construction of 220 kV or higher voltage substations under contracts in the role of contractor, subcontractor, or management contractor for at least the **last eight (8) years starting 1st January 2016***.*

**Specific Experience:**

* A minimum number of ***2 (two)*** contracts within the last **Five (5)** years, each with a value of at least **X (refer below)**that have been successfully and substantially completed and that are similar to the proposed Plant and Installation Services.
* The similarity of the contracts shall be based on the following: **Y (refer below)**.

**Lot 1: X** = 20,000,000 USD *(twenty million USD),* ***Y*** *=* ***a)*** *Based on Section VII, Employer’s Requirements, 220 kV or above transmission lines with a length of at least 135 km.* ***(b)*** *For the above or other contracts executed during the period stipulated in* ***a*** *above, a minimum experience in the following key activities:*

*Design, Supply, Installation, and Commissioning as EPC contractor of 220 kV or higher voltage level transmission line including detailed Line Route Survey, sub-soil investigation, tower plotting, construction of foundations, erection of towers, stringing of conductors, testing and commissioning of transmission line.*

*The Overhead Transmission Lines shall be in successful operation for at least one year on the date of bid opening. For the contracts in* ***a*** *above and/or any other contracts [substantially completed and under implementation] as prime contractor, joint venture member, or Subcontractor between 1st January 2020 and Application submission deadline, experience in managing ES risks and impacts in the following aspects:*

*(i) Health and Safety on project and working areas (Community Health and Safety)*

*(ii) ESHS training of contractor’s & sub-contractors’ staff, including induction training, health screening, training in correct use of PPE, Project ESHS risks and hazards.*

**Lot 2: X** = 10,000,000 USD *(ten million USD),* ***Y*** *=* ***a)*** *Based on Section VII, Employer’s Requirements, 220 kV substations or above with at least 4 bays with SF6 circuit-breakers, disconnectors, instrument transformers, protection relays according to IEC61850, telecommunication, etc.* ***b)*** *For the above or other contracts executed during the period stipulated in* ***a*** *above, a minimum experience in the following key activities:*

*Design, Supply, Installation, and Commissioning as EPC contractor of 220 kV or higher voltage Substations incl. switchgear and protection system, construction of equipment and gantry foundations, installation of 220 kV switchgear, gantries, high-voltage busbar and connectors, low-voltage and control cables, fiber optic cables, protection relays, communication systems, etc. For the contracts in* ***a*** *above and/or any other contracts [substantially completed and under implementation] as prime contractor, joint venture member, or Subcontractor between 1st January 2020 and Application submission deadline, experience in managing ES risks and impacts in the following aspects:*

*(i) Health and Safety on project and working areas which are energized with high voltage*

*(ii) ESHS training of contractor’s & sub-contractors’ staff, including induction training, health screening, training in correct use of PPE, Project ESHS risks and hazards, especially working in existing substations which are in operation.*

**Financial Capabilities[[1]](#footnote-2):**

* Sound financial position and prospective long-term profitability (for any three years (during the last five years 2020-2024) supported by audited financial statements for those years Minimum average annual **turnover** of **X**, calculated as total certified payments received for contracts in progress and/or completed within the best ***three years (out of last five years 2020-2024)***, ***divided by three.***

**Lot 1: X** = 24,000,000 USD *(twenty-four million USD);*

**Lot 2: X** = 12,000,000 USD *(twelve million USD).*

* The Bidder shall demonstrate that it has access to, or has available, liquid assets, unencumbered real assets, lines of credit, and other financial means (independent of any contractual advance payment) sufficient to meet the **cash flow** requirements estimated as ***X***for the subject contract(s) net of the Bidder’s other commitments.

**Lot 1: X** = 6,000,000 USD *(six million USD);*

**Lot 2: X** = 4,000,000 USD *(four million USD).*

* The Bidders shall also demonstrate, to the satisfaction of the Employer, that it has adequate sources of finance to meet the cash flow requirements on works currently in progress and for future contract commitments
* The audited balance sheets or, if not required by the laws of the Bidder’s Country, other financial statements acceptable to the Employer, **for any three years (during the last five years 2020-2024)** shall be submitted and must demonstrate the current soundness of the Bidder’s financial position and indicate its prospective long-term profitability.

 Bidding will be conducted through international competitive procurement using a Request for Bids (RFB) as specified in the World Bank’s “Procurement Regulations for IPF Borrowers” Sixth Edition, February 2025 (“Procurement Regulations”), and is open to all eligible Bidders as defined in the Procurement Regulations.

 Interested eligible Bidders may obtain further information from JSC National Electric Grid of Uzbekistan, Ismoiljon Abduganiev – Project Implementation Unit Manager (piu.remit@gmail.com) and inspect the Bidding document during office hours 09:00 to 17:00 hours at the address given below*.*

Bids will be evaluated in accordance with the evaluation process set out in the bidding documents. The following weightings shall apply for Rated Criteria (including technical and non-price factors): [50%] and for Bid cost: [50%].

Bidding will be conducted through international competitive procurement using a Request for Bids (RFB) as specified in the World Bank’s “Procurement Regulations for IPF Borrowers,” Sixth Edition, February 2025 (“Procurement Regulations”) and is open to all eligible Bidders as defined in the Procurement Regulations

**Link to draft tentative RFB:** <https://cloud.uzbekistonmet.uz/index.php/s/aT2AgAaz3wBGQR8>

**The procurement process for Construction of 220 kV Transmission Lines (Lot 1) and Extension works at existing Substations (Lot 2) is expected to commence in September 2025.**

**EME Questionnaire**

**Please note that responses to the questions will be shared only internally with the project implementation team and will not be made public or available to your competitor companies.**

|  |  |
| --- | --- |
| **Question** | **Answer**  |
| What is your company’s official name?  |  |
| What is your company’s official address?  |  |
| In which countries does your company operate and/or has branches?  |  |
| What is the profile of your company and how many years is your company in this profile business?  |  |
| What was the annual turnover of your company per year for the last 3 years from contracts similar to the ones included in this EME?  | Annual turnover from contracts similar to the contract: 2022: XXXXX (USD / EUR / any other currency)2023: XXXXX (USD / EUR / any other currency)2024: XXXXX (USD / EUR / any other currency) |
| Please list the all the similar contracts with brief similar contract description and the contract price for each, and also indicate in which country the contract was implemented. In case your company was in Joint Venture (JV), or subcontracted by another company, in addition to the contracts price, please also indicate in % what was the share of your company from the contract price. Examples are: Contractor as Single Entity with contract price of XXXX [currency]; the contract included implementation of following main components in [country]: ….. Contractor in JV with [please list other JV members] as [Lead or Member] with contract price of XXXX [currency]; with XX% share for our company; our part included implementation of following main components in [country]: ….. Sub-contractor of [please indicate the name of Single Entity or all JV members (as applicable)] for a contract with contract price of XXXX [currency]; with XX% share for our company; our part included implementation of following main components in [country]: …..  |  |
| Does your company have experience of contract implementation in CIS countries?  |  |
| What is the cash-flow freely available to your company from financial resources such as liquid assets, unencumbered real assets, lines of credit, and other financial means, other than any contractual advance payments received from any contracts? While indicating the concrete amount your company has access to, or availability of cash, please also indicate whether this is your company’s own cash or lines of credit from banks / financial institutions.  |  |
| Please list all the main equipment that your company possesses or has access to, for implementation of the contract. |  |
| Please list any barriers that may prevent your company from participating in the bidding for the contract.  |  |
| What supply chain risks, key risks or potential constraints does your company see in implementation of the contract, and what would be your mitigation measures for such risks / constraints? | Following are the supply chain risks, key risks or potential constraints that we see in implementation of:We would propose following mitigation measures:  |
| Is the implementation timeline included in the Employer’s Requirement (Scope of Works) realistic for the contract? If not, what would be the realistic implementation timeline from your company’s perspective.  |  |
| What would be the optimum advance payment amount in % for the contract?  |  |
| What would be strongest areas of your bid in terms of proposed innovations and sustainability for the contract?Please elaborate as much as needed and include any other parameters, bearing in mind that the parameters shall be proven with third party lab and shall also be tested at the time of supply. |  |
| Please list any other thoughts, concerns, barriers or risks you see in implementation of the contract; or that may influence or prevent you to patriciate in the bidding for these contracts  |  |

1. For bidders applying for both lots, they must meet the combined financial criteria for both lots in order to be qualified. If a bidder meets the financial criteria for only one lot, their bid for the other lot will not be considered [↑](#footnote-ref-2)